

# Go Inside The Inbox

## Data you've never had. Intelligence you've always wanted.

Mailbox**IQ** offers you unprecedented insight into your customer's inbox. Haven't you always wanted to know:

- What devices do subscribers use to read your emails?
- How does usage change by day, time, and campaign?
- Which readers add your address to their safe list?
- Which ones report your email as spam?
- Who talks about your emails on Social Networks?
- How does each ISP domain treat your email?
- Which of your emails land in the inbox?
- Which ones don't?

MailboxIQ answers these questions, and does so at the individual email recipient level. It provides Real Intelligence you can learn from, target on, engage with & profit from!

# PIVOTAL VERACITY

Net Atlantic provides Mailbox**IQ** from Pivotal Veracity to email senders using the StrongMail On-Demand platform.

#### Core components of MailboxIQ

- Deliverability at the Individual Customer Level Discover who receives your emails, who marks them as spam, who deletes your emails and who puts your emails in special personal folders.
- Mobile Messaging
   Discover which of your client

Discover which of your clients are reading your emails on a mobile device and optimize your message for that user and their individual device.

Email Client Distribution

Discover which email clients your customers are using to read your email and optimize your emails for them.

Blogs & Social Networks
 Improve the buzz factor of your emails, social
 networks can dramatically extend the reach or

networks can dramatically extend the reach of your campaigns.

• Email Forwarding

Identify your clients who forward your email and reward them for being loyal and spreading the word!

### How does it work?

MIQ is a powerful, global, patent-pending solution developed exclusively by Pivotal Veracity. But that doesn't make it hard for you to use. In fact, using MIQ is simple.

#### Step 1: Decide where you want MIQ tracking:

## Email



Add MIQ's unique ID to any Email template, whether you or your ESP mails it.



## Website

MIQ on your website gives you intelligence about your website's visitors & buyers.

#### Step 2: Decide how you want MIQ intelligence



#### **Reporting Portal**

Obtain MIQ online reporting by logging into our secure reporting portal anytime.



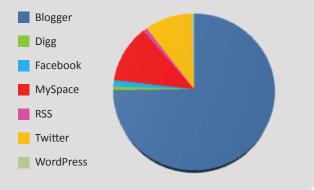
#### **Customer Data**

Use our secure API to download message-level MIQ results for match-back to your database.

#### **Detailed Reporting**

You get detailed reporting data, such as social media platforms used by subscribers to share with their friends:

## Which social media sites do your customers use to share your emails?



To learn more about MailboxIQ from Pivotal Veracity, visit **www.netatlantic.com/pivotalveracity**, write to **sales@netatlantic.com** or call an Account Executive at **(877) 263-8285**.